

## **Minutes of the KPFK Local Station Board Meeting of 11/08/06**

A regular meeting of the KPFK Local Station Board was held on November 8, 2006. The Chair, Grace Aaron, was in the chair; Aaruni Thakur was Secretary Pro Tem, assisted by Adriana Gomez.

**Twenty-two Members were present**, constituting a quorum: Grace Aaron, Dave Adelson (arrived late), Sara Amir (left at 10:09), Rodrigo Argueta, Lydia Brazon (arrived late, left at 10:18), Israel Feuer, Eva Georgia (arrived late, left at 10:14), Sherna Gluck (left at 11:09), Jan Goodman (arrived late), Terry Goodman, Kimberly King (left at 9:15), Sonali Kolhatkar (left at 9:33), Arturo Lemus, Casey McFall, Alan Minsky (left at 10:59), Reza Pour (arrived late), Margaret Prescod, Leslie Radford (left at 10:14), Fernando Velazquez (arrived late), Harrison Weil, Don White (arrived late), Lamont Yeakey

**One Member was absent:** Marie Deary

**Two Members were excused:** Bill Gallegos, Madeleine Schwab

**Also present:** Secretaries Aaruni Thakur and Adriana Gomez, Business Manager Efrén Larinas

**Authority and Notice:** This meeting was authorized by the LSB adoption of a regular meeting schedule at a special meeting on March 15, 2006. The annual schedule was subsequently posted on the KPFK web site. Specific notice was posted on the KPFK web site beginning on August October 30, 2006 (Appendix A). Announcements were broadcast beginning 7 days before the meeting, pursuant to the schedule recommended in the Foundation Bylaws.

The meeting was **called to order** at 7:32 pm.

The agenda was **approved** (as amended) at 7:47 pm (Appendix B).

**Motion** from Terry Goodman:

*Whereas* LSB Member Marie Deary advised the Chair in advance by phone message of her expected absence from the KPFK Local Station Board meeting of October 7, 2006 in compliance with usual LSB procedures for the granting of an excused absence, Resolved that the absence of Marie Deary from the October 7th LSB meeting is excused and that the minutes of that meeting shall so reflect.

**Motion passed:** Y: 11, N: 1, A: 2 (2/3rds possibly required)

**Motion** from Sherna Gluck:

That the minutes of the regular meeting of October 7, 2006 be approved as distributed.

**Motion passed:** Y: 8, N: 0, A: 6

**Motion** from Sonali Kolhatkar:

That the absences of Bill Gallegos, Jan Goodman, and Madeleine Schwab from this meeting be excused.

**Motion passed:** Y: 13, N: 2, A: 0

A **motion** adopted in closed session was **read** into the record by Sherna Gluck:  
"In order to continue work with the GM on issues raised both in the 2005 and 2006 LSB review and her self-evaluation, we move that the LSB re-affirm the process outlined in Don White's motion of 4/15/06 mandating and authorizing the Management Review Committee to begin a series of meetings with the GM. These meetings may be called and arranged by either the committee or the GM and will be limited to elected LSB Members with an invitation to participate extended to other members of the LSB. The purpose of these meetings is to clarify issues, eliminate misunderstandings, and assess goals. These meetings may begin immediately."

#### MANAGERS' REPORT

Eva Georgia **distributed** a written report (Appendix C).

**Motion** from Eva Georgia (as amended on the motion of Dave Adelson) to waive the GM oral report and postpone questions until after the budget discussion.

**Motion passed** without objection.

**Point of order** from Terry Goodman, that an elections report is next.

**Not well taken.** The approved agenda has committee reports next.

GOVERNANCE COMMITTEE at 8:01 pm.

Don White **gave** an oral report and distributed a written report (Appendix D).

**Motion** from the Governance Committee:

Barring events that unavoidably prevent notification, requests for excused absences shall be presented in writing or by email (unintelligible: "avorbie") to the Chair and/or Secretary in advance of the regularly scheduled LSB meeting.

**Motion passed** (no comment time requested by the public): Y: 13, N: 0, A: 5

Y: Adelson, Amir, Argueta, Brazon, Feuer, T. Goodman, Kolhatkar, Lemus, McFall, Minsky, Prescod, White, Yeakey

A: Gluck, J. Goodman, King, Radford, Weil

**Motion** from Rodrigo Argueta

That as a regular part of each LSB meeting there be a 10 minute agenda item regarding the implementation of KPFK LSB resolutions.

**Motion referred** to the Governance Committee.

There was discussion regarding placement of the proposed item on future agendas.

**Amendment** from Sherna Gluck

That motions that are passed by the LSB be forwarded as rough drafts to members of the LSB within seven working days of the LSB meeting. Furthermore, every motion should

include an implementation plan.

**Amendment referred** to the Governance Committee.

**Motion** from Sherna Gluck to refer the motion and amendment to the Governance Committee.

**Motion passed** without objection.

FINANCE COMMITTEE at 8:32 pm

Grace Aaron **surrendered** the chair to Treasurer Casey McFall for budget discussion.

Casey McFall **gave** an oral report and **distributed** a written report (Appendix E).

**Motion** from the Finance Committee:

That the KPFK budget for fiscal year 2007 be approved as presented.

(Note: The presented budget was based upon the file KPFK '07 Budget AS OF 11-6-06 108k.xls)

**Motion passed:** Y: 11, N: 5, A: 2

Y: Adelson,, Amir, Brazon, Gluck, T. Goodman, McFall, Pour, Prescod, Velazquez, White, Yeakey

N: Argueta, Lemus, Minsky, Radford, Weil

A: Feuer, J. Goodman,

There was a discussion of the proposed budget.

Grace Aaron **resumed** the chair at 9:19 pm.

**Point of order** from Dave Adelson that time may be extended by a 2/3rds vote.

**Not well taken.** Resuming the chair does not close discussion of the item on the floor.

**Point of order** from Leslie Radford that we agreed to extend time for the budget discussion.

**Not well taken.** We agreed to consider extending time at this point, and that motion is now in order.

Grace Aaron **surrendered** the chair to Treasurer Casey McFall for more budget discussion at 9:22 pm.

There was additional discussion of the proposed budget.

Grace Aaron **resumed** the chair at 9:40 pm.

Ten minutes of public comment was **heard** beginning at 9:42 pm.

**Points of order** from Dave Adelson: No new motion is needed because the Finance Committee has moved for budget approval, and no additional extension of time is necessary to dispose of the motion immediately by a vote.

**Well taken.**

Rodrigo Argueta was **named** for repeatedly speaking out of order after the close of debate.

One minute of public comment was **heard** at 8:01 pm.

Sherna Gluck **requested** that the minutes reflect the LSB's intention to revisit the budget in January. There was no second or objection.

**Motion** from Dave Adelson, that the LSB commends Business Manager Efren Larinas and General Manager Eva Georgia for their work in preparing the budget.

**Motion passed without objection.**

**Motion** from Dave Adelson, that the LSB commends the LSB Finance Committee and LSB Treasurer Casey McFall for their work in reviewing the budget.

**Motion passed without objection.**

**Motion** from Grace Aaron that the LSB highly commends the work of paid and unpaid staff, management, and volunteers for their work on the recent fund drive.

**Motion passed without objection.**

Margaret Prescod **requested** that the passage of this last motion be communicated to staff via email by the Chair, who agreed to do so, without objection.

MANAGEMENT REVIEW AND EVALUATION COMMITTEE at 10:08 pm

Sherna Gluck **gave** a verbal report.

PROGRAMMING OVERSIGHT COMMITTEE at 10:10 pm

Sherna Gluck **gave** a verbal report.

OUTREACH COMMITTEE at 10:13 pm

Don White **gave** a verbal report.

Arturo Lemus **gave** a verbal report.

COMMITTEE OF INCLUSION

No report was heard.

Two minutes of public comment was heard at 10:25 pm.

MANAGEMENT RESTRUCTURING

There was discussion regarding implementation of the LSB resolution on this topic.

===== ONE HOUR LEFT OF AUDIO TO REVIEW

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The re-write of minutes from this point on is still in progress. Aruni's meeting notes are below. --TLG

12/10/06 2:11 pm

Arturo called a point of Information at 10:37: didn't Eva say she wouldn't be around for the month of December?

Dave Adelson moved to extend time for 10 minutes, seconded by Margaret. The motion passed 12-2-0.

Jan moved to set a meeting for Wednesday, November 29. Don seconded the motion.

Israel called a point of information, asking if that meeting is to be a continuation of the present meeting.

Jan: a continuation of this meeting.

Grace asked to make the meeting a special meeting, not a continuation.

Jan moved to set up a special meeting for Tuesday, November 21, 2006.

Margaret called a point of information.

Lamont suggested meeting on the evening of November 20, 2006. Seconded by \_\_\_\_\_  
9-2-

Harrison moved to have the upcoming meeting be announced differently from passed meetings, they should know the purpose of the meeting is to restructure station decision-making.

Margaret seconded the motion.

Alan Minsky left at 10:59.

Don White objected, and said that the upcoming should be called a ~~re~~discussion of a new management model.

The Chair suggested

Terry called a Point of Order. HE said that a special meeting must always indicate the purpose of the meeting.

Don re-proposed his motion, seconded by Lamont.

Dave moved to table the issue for a few moments, seconded by Casey. 9-0-2

Dave moved to give 2 minutes to all speakers on the stack, seconded by Margaret. 8-1-2

Sherna left the meeting at 11:09pm.

Dave moved to allow people on the stack to speak for two minutes, plus public comment,

or 16 minutes.

## VII. Election Update

Harrison â€™

Rodrigo left at 11:30pm.

Margaret moved to adjourn the meeting at 11:31.

These minutes were approved on December 16, 2006.

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### APPENDIX A - Meeting Notice

NOTICE - KPFK LSB Open and Closed, 11/08/06, 7:00 pm

The KPFK Local Station Board will hold its regular November meeting at 7:00 pm on Wednesday, November 8, 2006 at The Los Angeles Workers' Center, 1251 S. Saint Andrews Place, Los Angeles, California 90019-3632. There may be a closed session (not open to the public) immediately following the open meeting. The need for a closed session has yet to be determined.

The Los Angeles Workers' Center is in Los Angeles, two blocks West of S. Western Avenue and a bit North of W. Pico Blvd. Saint Andrews Place is gated just North of the Center (MapQuest doesn't know about this), so access is possible only from Pico. Some parking is available in the rear of the building and on Pico Blvd.

Ref:

[http://www.kpfk.org/index.php?option=com\\_content&task=view&id=2270&Itemid=100](http://www.kpfk.org/index.php?option=com_content&task=view&id=2270&Itemid=100)  
[http://www.kpfk.org/index.php?option=com\\_events&task=view\\_detail&agid=1393&year=2006&month=11&day=08&Itemid=63](http://www.kpfk.org/index.php?option=com_events&task=view_detail&agid=1393&year=2006&month=11&day=08&Itemid=63)  
<http://disc.server.com/discussion.cgi?disc=165346;article=39346>  
<http://disc.server.com/discussion.cgi?disc=203188;article=9625>

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### APPENDIX B - Agenda

#### KPFK Local Station Board Regular Meeting

November 8, 2006

(Draft Pending LSB Approval)

Los Angeles Workersâ€™ Center

1251 South Saint Andrews Place

Los Angeles, CA 90019

I: Call To Order, Call Of The Roll, Welcome & Acknowledgements, Review And Approval Of The Agenda, Approval Of Minutes, Motion For Excused Absences [8

Minutes]

II: Comments By The Chair [3 minutes]

III: Report by the General Manager [5 minutes]

III PNB Reports

IV: Committee Reports: [A] Governance [0 mins] [B] Finance/Development (to include 2007 Budget Discussion) [50 mins] [C] Management Review & Evaluation [4 mins] [D] Programming Oversight [1 mins] [E] Outreach [1 mins] [F] Committee Of Inclusion [1 mins] [Total time allotted for this agenda item 57 minutes.]

V. Public Comment [10 minutes]

VI: Pacific National Board/Directors' Report [10 minutes]

VI. Discussion of management restructuring per Aug. 12, 2006 LSB Resolution

VII. Election Update

VII. Old Business

VIII. New Business [10 minutes]

IX. Public Comment [10 minutes]

X. Next Meeting/ Adjournment [3 minutes]

(Consistent with Board Policy the Chair will call for Public Comment at various points in the agenda. Any unused portion of the 30 minutes assigned to Public Comment will be used in Agenda Item VII.)

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APPENDIX C - Managers' Report

Local Station Board  
KPFK Radio 90.7 FM, Los Angeles  
Eva Georgia, General Manager  
November 2006

DEVELOPMENT/MEMBERSHIP:

Spring Fund Drive 2006

Fulfillment: Payment in: \$853,624 Pledges paid or 78.8% per \$1,082,466 pledged

Premium shipment: 7993 Mailed, 93% fulfillment

Pledged Web: \$31,777 Web Pledges only: 301

Winter Fund Drive 2006

Fulfillment: Payment in: \$862,520 Pledges paid or 80.5 % per \$1,070,349 pledged  
Premium shipment: 8695 Items mailed or 98%

Fall Fund Drive 2005

Pledged Web: \$56,985 Web Pledges Only: 509  
Fulfillment: Payment in: \$927,091 Pledges paid or 85.1 % per \$1,088,380 pledged  
Premium shipment: 9103 Items mailed or 99%

Major Donors (non-Fund Drive):

\$77,633.00. (since October 1, 2005)

Direct Mail:

August 28 mail drop: Final Direct Mail of Fiscal 2006 included Survey funded by CPB.  
=\$20,805

July mail drop on 7/24/06

= \$32,057

April Direct Mail Response

= \$33,302

End of Year Letter:

In preparation, will go to printer 11/13. Will drop end of November.

Planned Giving:

Response to check-off on direct mail response slip being monitored.

â€¢ I am thinking about including KPFK in my Will or Estate Plan.

I would like someone to call me with more information.

(We have received three responses so far and development director follows up with a call)

Special Outreach on-air segment about legacy giving, bequests etc. being outlined.

Car Donation:

Total since active promotion of program: \$56,392.70 as of 10/31/06

Toner and Cell Phone Recycling by KPFK researched.

Voices of Tomorrow:

Youth Training Grant. First progress report submitted on August 15. Development Director requested for telephone conference with Foundation Program Officers to review Interim Report. Positive outcome. Report accepted and Foundation pleased progress and

provided extension to complete 3rd training in 2007. Project coordinator started the first training with ten youth on Oct. 2 at New Jefferson Continuation High School. The second training is scheduled for November with youth from Bravo Magnet School. Third training of ten youth in the community at Ben Caldwell's Kaos Network in Leimert Park. All dedicated equipment has been purchased for the trainings for 3 groups of 10 youth for 8 weeks/each session. Entire grant of \$50,000 has been received.

#### Proposals Pending:

NEA Collaboration with Will Geer Theatricum Botanicum submitted by Theatricum Botanicum on August 14. KPFK to provide quality recording of six plays to produce a high quality DVD/CD, of which KPFK would be the sole broadcast entity. KPFK's portion: \$21,900. Also rights for the CD can be negotiated with the goal of making the CD's available for sale through Theatricum's gift shop and website and for KPFK's archives and as a KPFK fund drive premium. The titles of these scripts are:

- The Strength of Women (the Suffrage Movement)
- American Portraits (Birth of the Nation)
- Black History in North America (Civil Rights Movement)
- Searching for the American Dream (the Labor Movement)
- The Woody Guthrie Story (the rise of folk music in America)
- La Raza (Chicano Rights Movement).

Proposal submitted October 2 to California Council for Humanities for KPFK Radio Documentary project: Born in California: Lewis Hill and the Invention of Listener-Supported Radio. \$77,000 with required equivalent match of in-kind contribution of time and materials.

#### Outreach Committee:

(Meets monthly. Will resume monthly meeting and agenda after the Fund Drive. Focus continues to be Membership Card. Staff and committee working on best type of card easily integrated into standard membership department process. Chaired by Arturo Lemus. Development Director is staff).

#### Film Club Initiative Ongoing:

Jay Kugelman will submit report and photos of documentary screening in Hemet and Idyllwild.

Development director directing film festival inquiries to Jay Kugelman and asking for at least 25 pairs of tickets for Jay to offer for Film Club.

#### Current Film Club Challenges Under Discussion:

- 1) Limitation of seats/passes for current film club subscribers.
- 2) Problem with some members who are first in line for passes.
- 3) Need to establish a station policy to limit members to a certain # of films a month in order to provide more opportunities for others, perhaps 3 films a month or 36 a year which would be a 50% savings.

- 4) Creating more venues and special screenings.

Proposal: Annual KPFK Documentary Series:

Multi-purpose film program:

1. Make available to Film Club Members as a Bonus.
2. Plan to screen in different areas of our signal.
3. Present documentaries of broad interest resonating our multi-formatted grid.
4. Instill a sense of community by inviting all KPFK listeners to attend.
5. Start with 1 documentary a month and graduate to 2 during summer months of June/July/August when there are fewer first-run movies of interest to our audience.

Steps to Develop Documentary Series:

1. Working with Jay Kugelman, research and continue to develop venues in different areas of signal. Initial list is growing. Confirm availability, contact, cost if any etc.
2. Enlist KPFK programmers in recommending documentaries for consideration.
3. Use screening as an outreach opportunity and invite KPFK programmers to host.
4. Create list of documentaries and contact filmmakers for permission etc.
5. Set up schedule to launch series.
6. Incorporate the 911 special screenings in the planning stage as part of the Series.

PERSONNEL:

Here is a brief update that could assist in moving forward.

- 1). November 13, I will be meeting with Greg and Yolanda in Berkeley to discuss the situation at KPFK and possible solutions.
- 2). November 14, I will be meeting with a facilitator from Lawrence Ellis & Associates, who is based in the Bay Area. The focus of this company is unchanged management and re-organization design.
- 3). November 15 is our next staff meeting where Management and Staff will have an open discussion in bringing ideas to the table as to how we create a more positive work environment. KPFK Management Team met on Thursday, October 26 and will once again meet on November 9 to discuss this very issue.
- 4). In addition, I have talked to a couple other facilitators that I would like to do presentations with the staff and assess if they would be of any help to us. I have also met with programmer Eisha Mason, Director of Non-Violence who does workshops based on best ways to communicate at times of conflict and difficulties.

I look forward to meeting with you and setting a date, as well as working out a process for the meeting with the MRC. I hope that we can meet sometime this week, please let me know of your availability. You are welcome to forward this email to the other members of the MRC.

STAFF UPDATES:

Just a quick note to keep you updated on some positive personnel changes.

- 1). Zuberi Fields has been hired as the Operations Director, effective November 1. I am sure that you share the same sentiments about the outstanding work he has been doing over the past few months as the facilities coordinator. I want to congratulate Zuberi and welcome him into the KPFK family.

2). Jun Hernandez, who has been working as the Business Manager for KPFK for over a year now and has requested to retire. However, following several discussions Jun finally agreed to continue his work here at KPFK as part time accountant. I am grateful that Jun has agreed to continue his employment at KPFK.

3). Efren Llarinas, who worked as the accounts payable person is now the new Business Manager for KPFK, effective November 1, 2006. In addition to being trained by Jun the past few months, Efren comes to us with more then 20 years of experience in business management, auditing and budgeting. Efren has done outstanding work in the Finance Department at KPFK. I would like to congratulate Efren and welcome him into the KPFK family.

#### PROGRAMMING:

Programming for the last month at KPFK has remained consistent and relatively uneventful with the exception of two important areas of programming/coverage.

1. The KPFK Fund Drive from Oct 10 thru 24th. The drive went over approximately 34 hours and exceeded its financial goals.

2. KPFK has been producing elections related programming immediately after the fund drive was completed with daily programs incorporating election themed and special programming. The following is a run-down of the elections related material that has broadcasted through the day of this report is to be presented:

Community Forum on the November 7th Elections and the Propositions. Join KPFK for a special Elections Programming with The Strategy Session with Antonio Gonzalez, LIVE from the Center for the Preservation of Democracy. Please come and be a part of this important discussion on the eve of one of the most important congressional elections in years. Listen LIVE on KPFK, 2pm - 4pm, or come and be a part of the audience.

111 N. Central Avenue, Los Angeles, CA 90012, T: (213) 830-1880,  
<http://www.ncdemocracy.org/>. Located at the intersection of 1st and Central Avenue in Little Tokyo

The Center is located across the courtyard from the Japanese American National Museum.

#### ENGINEERING:

October/November Expenditures - 2006

Submitted by Chief Engineer/Operations Bob Conger

List of priority expenditures. We have some deferred maintenance to catch up on.

1). Air ductwork & air handling system: \$15,000

Immediate need - fiberglass

Particle health hazard. Must be done before any heavy rains. It has been sometime since our air ducts were cleaned. They should be done every 5 years. This will also including some patching of holes in our air ducts. We will also be removing the fiberglass insulation in our air handlers and replace it with Reflectix non-fiberglass liner, it will not deteriorate like fiberglass, nor will it absorb dirt and moisture, which are food sources for

mold and bacteria. This will start on November 6th and go through the rest of that week. All of the work will be done over night to minimize any work disruption.

The contract has been signed and the work is scheduled for the second week of November.

- 2). Roof repair: \$20,000  
-Must be done by December, 2006

The contract has been signed for this work also. Work will start the third week of November and will take about one week.

- 3). A/C condensate drain repair

#### Related Areas:

The studio equipment is operating properly. The transmitter is stable. Still waiting for the transmitter manufacturer to send parts for modifications.

#### OPERATIONS:

##### Digital Thermostats:

Over the next three months we will be upgrading our thermostats to digital ones. These will allow us to manage our air in a more efficient manner while cutting down on energy costs.

##### Cleaning Service:

Environmental Service Solution, our new cleaning service has been doing a great job. We will be exploring the possibility of having air hand driers to replace the paper towel dispenser. This will help cut costs on paper as well as reduce the paper we contribute to land fills.

##### Fire Inspection:

We passed our fire inspection. Recommendations were made that we get Halon fire extinguishers, these are specifically for putting out electrical fires with minimal damage to the equipment.

##### Phone Directory:

Plans are being made to stream line and make navigating our phone directory more intuitive and easy. Once that is completed we will have that directory in Spanish as well.

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APPENDIX D - Governance Committee Report

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APPENDIX E - FY'07 Draft Budget Annual Detail  
(Summary of spreadsheet distributed at the meeting)

## INCOME

5000	LISTENER SUPPORT	3,229,010
5001	MAJOR DONATIONS	102,072
5020	MATCHING GIFTS-CORPORATE	7,534
5600	INTEREST/OTHER INCOME	30,000
5660	RENTAL INCOME	0
5750	COMMUNITY EVENTS	60,000
5760	CRAFTS FAIR/ROTHENBERG	0
5800	GRANTS INCOME	60,552
5801	GRANTS INCOME CSG	364,102
5900	SCA-CONTRACT MAINT.	0
	TOTAL INCOME	3,853,270

## EXPENSES

### SALARIES AND RELATED EXP.

6000	GROSS SALARIES	1,296,490
6100	FICA TAXES	99,182
6101	SUI TAXES	14,065
6102	PENSION/403B CONTRIBUTIONS	37,946
6200	HEALTH BENEFITS	208,574
6201	CHILD CARE	1,500
6300	CONSULTANTS	6,000
6305	CONSULTANT RELATED EXPENSE	0
	TOTAL SAL. & RELATED	1,663,756

### ADMINISTRATIVE EXPENSES

6500	TELEPHONE	83,000
6501	TELEPHONE RADIO LINES	6,400
6510	POSTAGE-REGULAR	3,000
6511	POSTAGE-MESSENGER	4,300
6520	ASSOCIATIONS/PERIODICAL	1,800
6530	PROFESSIONAL SERVICES	24,000
6560	INTEREST-MORTGAGE	230
6570	BANK/FINANCE CHARGES	80,000
6571	CONFERENCES/TRAINING	27,000
6580	TRAVEL	24,000
6581	TRAVEL-LOCAL	12,000
6590	TRAVEL-NAT'L BOARD MTGS	12,000
6591	LOCAL BOARD	8,000
6592	LSB ELECTIONS	18,150
6593	FOLIO	35,000
6610	STUDIO/OFFICE RENT	2,000

6620	PROPERTY/SALES TAXES	0
6630	TOWER RENT	0
6631	RENT & LEASE OF EQUIP.	12,500
6640	UTILITIES	32,000
6641	UTILITIES TOWER	82,500
6650	MAINTENANCE NON-TECHNICAL	36,000
6660	OTHER ADMINISTRATIVE	3,500
6661	RENTAL PROPERTY EXP.	0
6662	PERSONNEL SEARCH	500
6665	COMPUTER MAINTENANCE	19,008
6666	CAC TRAINING EXPENSES	0

TOTAL ADMINISTRATIVE 526,888

PROGRAMMING EXPENSES

6670	NEWS SERVICE	35,000
6671	NEWS DEPARTMENT	39,000
6672	SUPPLIES WIRE MACHINE	0
6673	SATELLITE INTERCONNECT	10,000
6680	MAINTENANCE TECHNICAL	24,996
6681	MAINTENANCE ENGINEER	10,000
6690	PRE-RECORDED MATERIAL	0
6694	PROGRAMMING SERVICES	8,000
6698	WEB SITE EXPENSES	12,000
6700	TAPES & SUPPLIES	10,000
6701	OTHER PROGRAMMING	5,004
6702	NPPAG/FREE SPEECH RADIO NE	112,128
6711	MKTG/PROMO PRINTING	0
6731	MKTG/PROMO POSTAGE	0
6734	MKTG/PROMO MAILING SERV.	0

TOTAL PROGRAMMING 266,128

DEVELOPMENT EXPENSES

6710	PRINTING-REGULAR	0
6712	PRINTING RENEWALS	31,130
6720	FUNDRAISING TRAVEL	2,100
6721	TELEMARKETING	11,419
6730	CAGING COSTS RENEWALS/EFT	8,580
6732	POSTAGE-SUBSCRIPTIONS	20,422
6733	MAILING SERVICES-RENEWALS	41,860
6735	SUBS-POSTAGE DUE	0
6740	SUBSCRIPTIONS SUPPLIES	3,885
6742	COMPUTER SUPPLIES	3,150
6750	PREMIUMS	257,242
6751	FUND DRIVE EXPENSES	1,680

6752 PREMIUM-SHIPPING/PACKAGING	42,996
6760 ADVERTISING/PROMOTION	4,000
6770 MARKETING/CATALOG	39,996
6772 DIRECT MAIL-POSTAGE	0
6773 CAGING COSTS DIRECT MAIL	0
6781 MAJOR DONOR EXPENSES	0
6780 OTHER DEVELOPMENT	0

TOTAL DEVELOPMENT	468,459
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COMMUNITY EVENTS

6790 COMMUNITY EVENTS	18,000
6791 CRAFTS FAIR/other events	0

TOTAL C/E	18,000
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TOTAL EXPENSES	2,943,232
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EXCESS INCOME

(EXPENSES)	910,039
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6400 CENTRAL SERVICES/N.O.	565,077
6400 C.S. SPECIAL ASSESSMENT	0
6412 CENTRAL SERVICES/PRA	48,435

TOTAL CENTRAL SERVICES	613,512
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NET EXCESS INCOME	296,527
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ADJUSTMENTS AND CAPITAL ITEMS / CAPITAL BUDGET

3200 Legal	100,000
1400 TECH (STUDIO PROJECT)	8,000
1350 COMPUTER EQUIPMENT	10,000
CAPITAL IMPROVEMENTS	60,000
EQUIPMENT RESERVE	10,020
SURPLUS PRIOR YEAR*	0

TOTAL

ADJUSTMENTS	(188,020)
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EXCESS INCOME <EXPENSES>	108,507
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ONE MONTH RESERVE	223,550
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NET

AFTER SUBTRACTING RESERVE	(115,043)
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